

Malibu Research and Connect Tech: A Success Story

When a young boy in a coastal city of Lithuania needed an operation to remove a threatening tumor from his brain, doctors at Walter Reed Army Hospital relied on the technology of "telemedicine" to bring the operation, via real-time video feed, to the expert staff in Bethesda, Maryland.

Through the miracle of modern science, the boy's life was spared.

The operation's success hinged on a number of factors; one being the steady hands of the surgeon. Also crucial to the operation was a steady video feed to the guiding surgeons in the United States.

Malibu Research's Smart Link communications technology allowed the information to bounce from ship to satellite to hospital, without disruption. Located in hostile ship environments, like the USNS Comfort, a US hospital ship used around the world for medical emergencies, the Smart Link acquires and tracks various satellites. The system is also used to improve ship-to-shore communications for sailors on the Navy ship, USS Yorktown.

"This sort of unique success and the sailors' improved quality of life is what drives our urgency to keep the system up and running," explains Malibu Research engineer Anand Kelkar. Part of Smart Link's continued performance depends on stabilization of the antenna. "The task of keeping a 1 degree antenna beam fixed on a geosynchronous satellite is a tough challenge in rough seas."

Up for the challenge is Connect Tech's Intellicon Flex-8. Malibu Research uses the rugged adapter as part of Smart Link's baseline design. It provides the focal point for the several sensors required to stabilize the large antenna system.

Ever mindful of the crucial role the Smart Link plays in so many lives, Mr. Kelkar knows the value of reliability. "The Flex-8 has shown continuous, trouble-free operation since its first installation in 1998," he informed Connect Tech. Windows of opportunity for servicing the Smart Link systems are short and infrequent. When Malibu Research needs answers from Connect Tech's support team, the staff ensures the information is available, quickly.

"I commend the complete cooperation of your staff, their prompt attention and your willingness to get personally involved," Mr. Kelkar said recently of the Connect Tech team. Connect Tech knows a quality product is only half the solution. That is why we stand by both our products and our customers.

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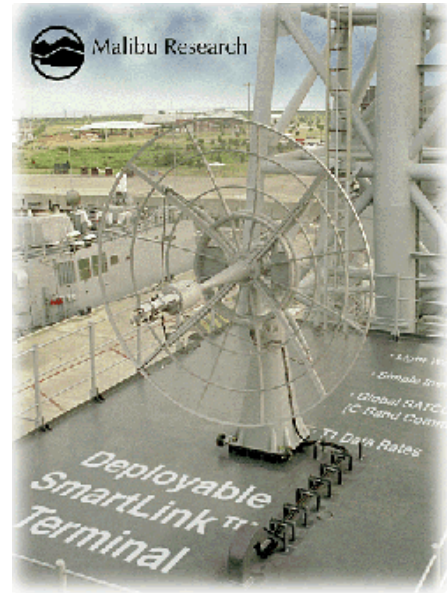
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About Connect Tech:

Founded in 1985, Connect Tech Inc. is a leading manufacturer of standard and intelligent multi-port serial adapters. Connect Tech has developed a reputation for manufacturing high quality, high performance communication adapters, offering ideal solutions for multi-user, multi-channel data collection, distribution, and processing applications, such as office automation, factory automation, point of sale, and scientific instrumentation.



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